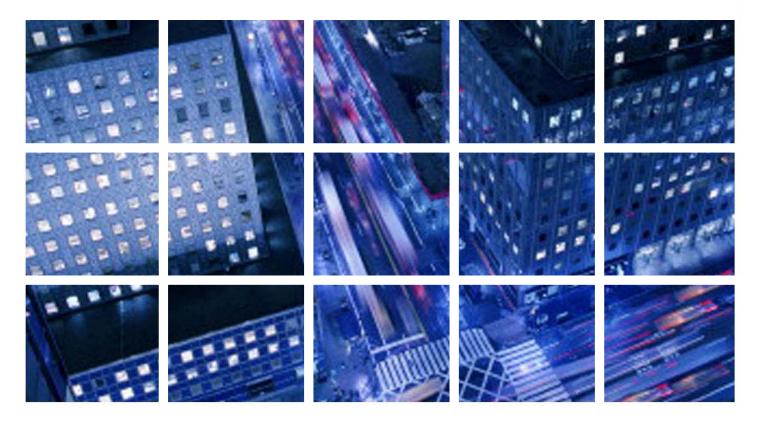


Executive Committee Meeting May 7, 2008 • 8:30 AM

At the New York City Department of Small Business Services 110 William Street, $7^{\rm th}$ Floor Board Room







NEW YORK CITY WORKFORCE INVESTMENT BOARD EXECUTIVE COMMITTEE MEETING

At the New York City Department of Small Business Services 110 William Street, 7th Floor

Wednesday, May 7, 2008

8:30 AM

AGENDA

8:30 - 8:40	Action Item	I.	Approval of February 21, 2008 Meeting Minutes & Chairman's Update <i>Stuart Saft</i>
8:40 – 9:10	Action Item	II.	PY 08 / FY 09 WIA Budget <i>Blake Foote</i>
9:10 – 9:20		III.	Workforce Investment Board Update Blake Foote
9:20 – 9:30		IV.	Business and Member Engagement Workgroup Update Kathy Kearns
9:30		Adjourn	

NEW YORK CITY WORKFORCE INVESTMENT BOARD EXECUTIVE COMMITTEE

Meeting of February 21, 2008

At the New York City Department of Small Business Services 110 William Street, 7th Floor

MINUTES

Members in Attendance:

Mark Elliott Reg Foster Kathleen Kearns Stuart Saft Robert Walsh

Also Present:

Rebecca Brown Chris Cesarani Blake Foote Lesley Hirsch Stephanie Martinez Melinda Mulawka Omer Mohammed Matthew White Scott Zucker

Stuart Saft, Committee Chair, called the meeting to order.

Approval of Minutes

The minutes of the December 5, 2007 Committee meeting were approved.

Introduction

Stuart Saft began the meeting by directing the member's attention to the materials relating to the launch of the NYC Training Guide. Mr. Saft noted that the NYC Training Guide is an online jobseeker resource and that the Workforce1 Training team would provide a full update on the project at a future meeting. Next, Mr. Saft introduced Stephanie Martinez, the new Workforce Investment Board (WIB) Policy Director, and directed members to her bio in the meeting materials. He also announced that Melinda Mulawka has been promoted to the role of WIB Deputy Director. The Committee congratulated the WIB staff.

Workforce Investment System Update

Scott Zucker, Deputy Commissioner for Workforce Development at the New York City Department of Small Business Services (SBS), provided a brief overview on the New York City workforce system's performance to-date, as well as an update on the Queens Center construction. Mr. Zucker reported system performance numbers for the Workforce1 Career Centers, Individual Training Accounts, Customized Training and Community Outreach teams. Next, he updated the Committee on the progress of Center for Economic Opportunity funded programs, including the Sector-based Career Center, Employment Works, and NYC Training Guide, and City Council funded Community Workforce Innovations. Finally, Mr. Zucker walked the Committee through photographs of the newly renovated Queens Workforce1 Career Center.

Workforce Investment Board Update

Blake Foote, Executive Director of the NYC Workforce Investment Board, updated the Committee on WIB's first quarter accomplishments in support of the proposed 2008-2010 WIB Strategic Plan. Ms. Foote explained that over the last quarter WIB staff focused its efforts on implementing actions associated with strategic plan priorities that would yield an immediate impact. These priorities included,

- 1. Increase business participation awareness and use of the system
- 2. Provide local labor market information and analysis, and
- 3. Promote the success of the local workforce system and encourage adoption of best practices.

She noted several accomplishments related to these priorities including the recruitment of several new business members, the launch of two new workgroups supported by the Workforce Policy Committee, the establishment of the NYC Labor Market Information Service with the City University of New York Center for Urban Research, and development of the WIB Wire Newsletter to communicate with the Board.

Next, Ms. Foote introduced Lesley Hirsch, the newly hired Research Director, for the NYC Labor Market Information Service (NYC LMIS), which is housed at the City University of New York and primarily funded by the WIB. Ms. Foote explained that Ms. Hirsch would be responsible for managing the research agenda and product development for the NYC LMIS.

Finally, Ms. Foote pointed the Committee to biographies of four new members that have joined the Board. These members included,

- Horace Barker, Vice President and Assistant Manager of Smith Barney,
- Sara Holloway, Partner at Hudson Heights Partners business consultancy firm,
- Arnold Dorin, Administrator, NYS Vocational and Educational Services for Individuals with Disabilities (VESID), and
- Ed Ott, Executive Director of the New York City Central Labor Council.

Ms. Foote noted that with the addition of these new business members, the WIB is well on its way of meeting the target goal of recruiting ten new business members in 2008, and building a Board that helps the system better meet the workforce needs of New York City employers.

Workforce Investment Act (WIA) Rescission Update

Due to time constraints, Scott Zucker, Deputy Commissioner for Workforce Development at the New York City Department of Small Business Services (SBS), quickly provided the Committee with an update on the anticipated reductions on WIA funding, including reductions to WIA formula funds, and impending WIA rescission of Program Years 2005 and 2006. Mr. Zucker explained that the cuts will negatively impact the system's ability to develop innovative future projects, however will not result in cuts to current service delivery levels. He also noted that the WIB is still awaiting final guidance as to the implementation of the rescission and formula funds from U.S. Department of Labor and the NYS Department of Labor.

2008-2009 Local Plan Modification

Blake Foote, Executive Director of the NYC Workforce Investment Board directed the Board to the Proposed LWIA Local Plan Modification for Program Year 2008-2009 located in the Board materials. Ms. Foote explained that the modification is an administrative task required by the NYS Department of Labor, and will amend New York City's 2005-2008 Local Plan through June 30, 2009. Ms. Foote noted that WIB staff, in coordination with the NYC Department of Small Business Services, NYC Department of Youth and Community Development and Operator Consortium members, drafted the Local Plan Modification, which is composed of three sections relating to the local area's current and future strategies, efficiencies, and verifies the local area's policies. Ms. Foote explained that due to the required thirty-day public comment period, the staff is requesting the Executive Committee's support of the Proposed LWIA Local Plan Modification for Program Year 2008-2009, prior to its release for public comment. She also noted that the full Board will also be asked to endorse the Proposed Local Plan Modification at the March 12th Quarterly Meeting. The Committee endorsed the Proposed LWIA Local Plan Modification for Program Year 2008-2009 as suitable for public comment.

Conclusion

Following the business described above, the meeting was adjourned.

A RESOLUTION OF THE NEW YORK CITY WORKFORCE INVESTMENT BOARD EXECUTIVE COMMITTEE APPROVING THE FISCAL YEAR 2009 BUDGET PROPOSAL FOR ADULT AND DISLOCATED WORKER PROGRAMS

WHEREAS, on March 4, 2008, the New York City Department of Small Business Services ("DSBS") received estimates from the New York State Department of Labor of New York City's Workforce Investment Act Adult and Dislocated Worker Program allocations (the "Estimates") for New York City Fiscal Year 2009 ("FY09");

WHEREAS, based on the Estimates, DSBS has developed a budget proposal for the delivery of Adult and Dislocated Worker Program services in FY09;

NOW, THEREFORE, BE IT RESOLVED by the Executive Committee as follows:

The FY09 Budget Proposal for Adult and Dislocated Worker Programs, annexed hereto, is approved.

Center Profiles

Market Research

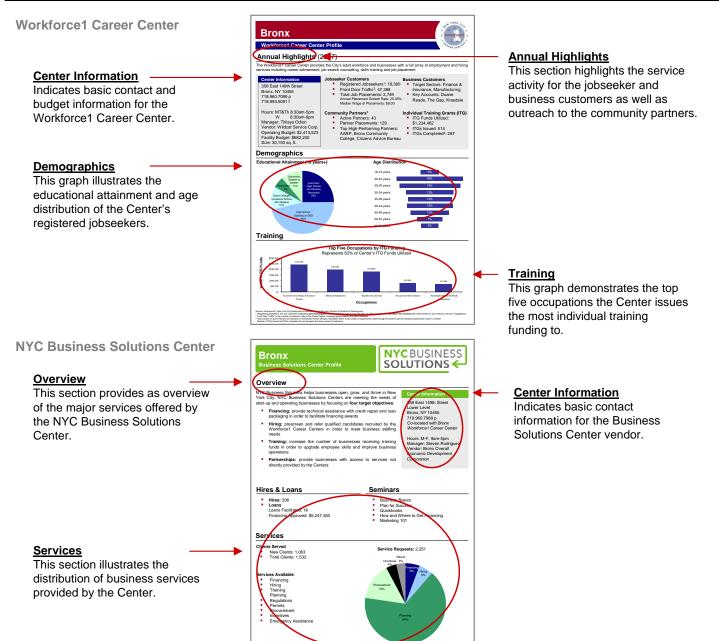
Introduction

The New York City public workforce system offers services for both jobseekers and businesses through centers located across all five boroughs.

For jobseekers, the **Workforce1 Career Centers** connect New Yorkers to jobs and training. The Centers provide the City's adult workforce with a full array of employment services including career advisement, job search counseling, skills training and job placement. SBS operates these centers in coordination with the New York State Department of Labor and the City University of New York, combining the expertise of many different organizations to provide a seamless network of employment services and business development resources.

For businesses, the **NYC Business Solutions Centers** meet the needs of start-up and operating businesses by providing technical assistance that facilitates financing awards, fulfilling business staffing needs, making connections to training funds in order to upgrade employee skills and business operations, and providing access to services not directly provided by the Centers through partnerships.

How to read a Center profile





Workforce1 Career Center Profile



Annual Highlights (2007)

The Workforce1 Career Center provides the City's adult workforce and businesses with a full array of employment and hiring services including career advisement, job search counseling, skills training and job placement.

Center Information

358 East 149th Street Bronx, NY 10455 718.960.7099 p 718.993.5091 f

Hours: MT&Th 8:30am-5pm W 8:30am-8pm Manager: Titilayo Odion Vendor: Wildcat Service Corp. Operating Budget: \$2,413,523 Facility Budget: \$682,200 Size: 30,150 sq. ft.

Demographics

Educational Attainment (18 years+)

Jobseeker Customers

- Registered Jobseekers¹: 18,380
 - Front Door Traffic²: 47,388
- Total Job Placements: 2.749 Annual Placement Growth Rate: 25.35% Median Wage of Placements: \$9.00

Community Partners³

- Active Partners: 43
- Partner Placements: 129
- Top High-Performing Partners: AARP, Bronx Community College, Citizens Advice Bureau

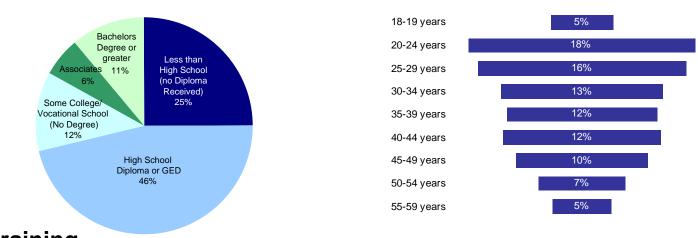
Age Distribution

Business Customers

- Target Sectors: Finance & Insurance, Manufacturing
- Key Accounts: Duane Reade, The Gap, Krasdale

Individual Training Grants (ITG)

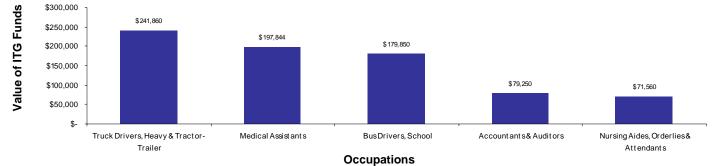
- ITG Funds Utilized: \$1,234,462
- ITGs Issued: 514
- ITGs Completed⁴: 287



Training

Top Five Occupations by ITG Funding

Represents 62% of Center's ITG Funds Utilized



Source: Worksource1, New York City Department of Small Business Services, Division of Workforce Development

"Registered jobseekers" are new customers registering and receiving services at a Career Center for the first time, as well as customers who return for services after three months or more without a service engagement. ² "Front Door Traffic" is the number of customer visits to the Career Center, including repeat visits by the same customer

³ Total number of active Partners as indicated on the Master Partner Director, December 2007. Total number of placements made through the partner network represent placements made in CY2007.

⁴ Number of ITGs issued and ITGs completed do not represent the same cohort of customers.



Overview

NYC Business Solutions helps businesses open, grow, and thrive in New York City. NYC Business Solutions Centers are meeting the needs of start-up and operating businesses by focusing on **four target objectives**:

- Financing: provide technical assistance with credit repair and loan packaging in order to facilitate financing awards
- Hiring: prescreen and refer qualified candidates recruited by the Workforce1 Career Centers in order to meet business staffing needs
- Training: increase the number of businesses receiving training funds in order to upgrade employee skills and improve business operations
- Partnerships: provide businesses with access to services not directly provided by the Centers (e.g. legal assistance, accounting)

Hires & Loans (2007)

- Hires: 206
- Loans Loans Facilitated: 18

Financing Approved: \$5,247,350

Center Information

358 East 149th Street Lower Level Bronx, NY 10455 718.960.7988 p *Co-located with Bronx Workforce1 Career Center*

Hours: M-F, 9am-5pm Manager: Steven Rodriguez Vendor: Bronx Overall Economic Development Corporation

Seminars

- Business Basics
- Plan for Success
- Quickbooks
- How and Where to Get Financing
- Marketing 101

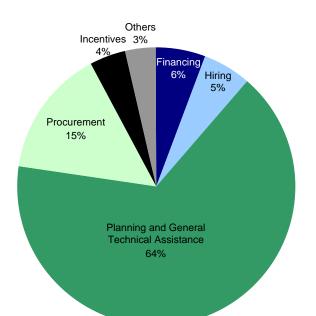
Services (2007)

Clients Served

- New Clients: 1,063
- Total Clients: 1,532

Services Available:

- Financing
- Hiring
- Training
- Planning
- Permit Assistance
- Procurement Assistance
- Incentives
- Emergency Assistance



Workforce1 Career Center Profile



Annual Highlights (2007)

The Workforce1 Career Center provides the City's adult workforce and businesses with a full array of employment and hiring services including career advisement, job search counseling, skills training and job placement.

Center Information

9 Bond Street, 5th FI Brooklyn, NY 11201 718.246.5219 p 718.246.3975 f

Hours: M-F, 9am-5pm Manager: Patricia Saenz Vendor: Goodwill Industries Operating Budget: \$2,300,333 Facility Budget: \$869,730 Size: 25,461 sq. ft.

Jobseeker Customers

- Registered Jobseekers¹: 11,287
- Front Door Traffic²: 44,180
- Total Job Placements: 3,752 Annual Placement Growth Rate: 14.85% Median Wage of Placements: \$10.00

Community Partners³

- Active Partners 41
- Partner Placements: 438
- **Top High-Performing Partners:** Brooklyn Adult Learning Center, Brooklyn Navy Yard, New Horizons

Business Customers

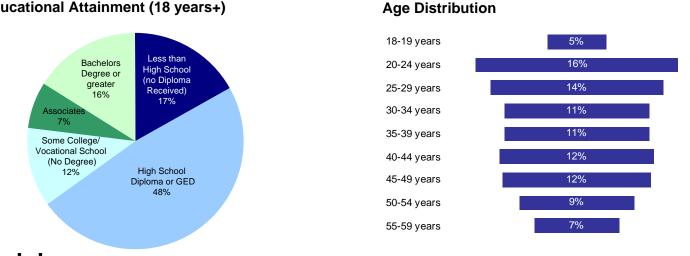
- Target Sectors: Health Care & Social Assistance, Retail
- Key Accounts: IHOP, Allied Healthcare

Individual Training Grants (ITG)

- ITG Funds Utilized: \$1.568.898
- ITGs Issued: 636
- ITGs Completed⁴: 417

Demographics

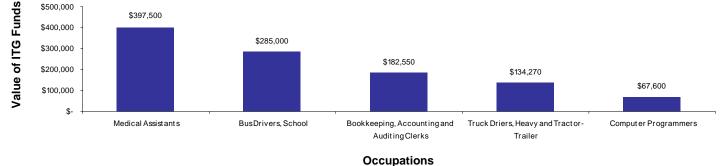
Educational Attainment (18 years+)



Training

Top Five Occupations by ITG Funding

Represents 68% of Center's ITG Funds Utilized



Source: Worksource1, New York City Department of Small Business Services, Division of Workforce Development

"Registered jobseekers" are new customers registering and receiving services at a Career Center for the first time, as well as customers who return for services after three months or more without a service engagement.

² "Front Door Traffic" is the number of customer visits to the Career Center, including repeat visits by the same customer.
³ Total number of active Partners as indicated on the Master Partner Director, December 2007. Total number of placements made through the partner network represent placements made in CY2007.

Number of ITGs issued and ITGs completed do not represent the same cohort of customers

Brooklyn Business Solutions Center Profile

NYC BUSINESS

Overview

NYC Business Solutions helps businesses open, grow, and thrive in New York City. NYC Business Solutions Centers are meeting the needs of start-up and operating businesses by focusing on **four target objectives**:

- Financing: provide technical assistance with credit repair and loan packaging in order to facilitate financing awards
- Hiring: prescreen and refer qualified candidates recruited by the Workforce1 Career Centers in order to meet business staffing needs
- Training: increase the number of businesses receiving training funds in order to upgrade employee skills and improve business operations
- Partnerships: provide businesses with access to services not directly provided by the Centers (e.g. legal assistance, accounting)

Hires & Loans (2007)

Hires: 167

Loans Loans Facilitated: 36 Financing Approved: \$1,290,000

Center Information

9 Bond Street, 5th Fl Brooklyn, NY 11201 718.875.3400 p *Co-located with Brooklyn Workforce1 Career Center*

Hours: M-F, 9am-5pm Manager: Kelvin Collins Vendor: Brooklyn Chamber of Commerce

Seminars

- Business Basics
- Plan for Success
- Quickbooks
- How and Where to Get Financing (English, Russian)
- Marketing 101

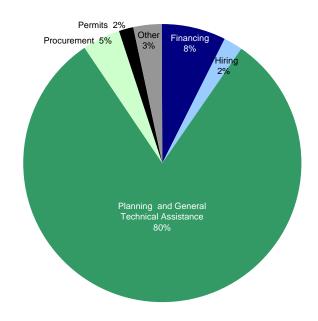
Services (2007)

Clients Served

- New Clients: 1,876
- Total Clients: 2,074

Services Available:

- Financing
- Hiring
- Training
- Planning
- Permit Assistance
- Procurement Assistance
- Incentives
- Emergency Assistance



Workforce1 Career Center Profile



Annual Highlights (2007)

The Workforce1 Career Center provides the City's adult workforce and businesses with a full array of employment and hiring services including career advisement, job search counseling, skills training and job placement.

Center Information

215 West 125th Street, 6thFl New York, NY 10027 917.493.7000 p 212.280.3729 f

Hours: MWF 8:30am-5pm T&Th 8:30am-8:30pm Manager: Alex Saavedra Vendor: SEEDCO Operating Budget: \$2,493,824 Facility Budget: \$676,800 Size: 19,755 sq. ft.

Jobseeker Customers

- Registered Jobseekers¹: 12,425
- Front Door Traffic²: 32,417
 Job placements: 2,760
 Annual Placement Growth Rate: 3.92%

 Median Wage of Placements: \$10.00

Community Partners³

- Active Partners: 10
- Partner Placements: 622
- Top High-Performing Partners: Citizens Advice Bureau, Center for Family Life, Northern Manhattan Improvement Corp.

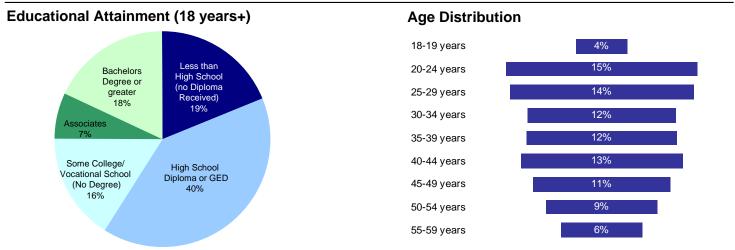
Business Customers

- Target Sectors: Health Care & Social Assistance,
- Accommodation & Food Service Key Accounts: Time Warner
- Cable

Individual Training Grants (ITG)

- ITG Funds Utilized: \$793,532
- ITGs Issued: 325
- ITGs Completed⁴: 139 (43%)

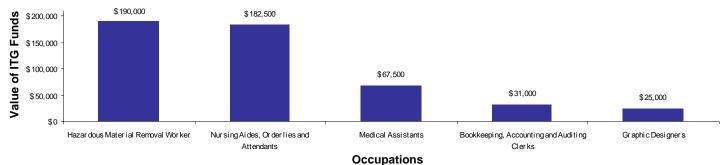
Demographics



Training

Top Occupations by ITG Funding

Represents 62% of Center's ITG Funds Utilized



Source: Worksource1, New York City Department of Small Business Services, Division of Workforce Development

² "Front Door Traffic" is the number of customers registering and receiving services at a Career Center for the first time, as well as customers who return for services after three months or more without a service engagement.

² "Front Door Traffic" is the number of customer visits to the Career Center, including repeat visits by the same customer.
³ Total number of active Partners as indicated on the Master Partner Director, December 2007. Total number of placements made through the partner network represent placements made in CY2007.

⁴Number of ITGs issued and ITGs completed do not represent the same cohort of customers.

NYC BUSINESS

Overview

NYC Business Solutions helps businesses open, grow, and thrive in New York City. NYC Business Solutions Centers are meeting the needs of start-up and operating businesses by focusing on **four target objectives**:

- **Financing**: provide technical assistance with credit repair and loan packaging in order to facilitate financing awards
- Hiring: prescreen and refer qualified candidates recruited by the Workforce1 Career Centers in order to meet business staffing needs
- **Training**: increase the number of businesses receiving training funds in order to upgrade employee skills and improve business operations
- Partnerships: provide businesses with access to services not directly provided by the Centers (e.g. legal assistance, accounting)

Center Information	Upper Manhattan	Lower Manhattan		
	215 West 125 th St, 6 th Fl New York, NY 10027 917.493.7243 p <i>Co-located with Manhattan</i> <i>Workforce1 Career Center</i>	79 John Street New York, NY 10038 212.618.8914		
Hires & Loans	Hours: M-F, 9am-5pm Manager: Marla Pettinato Vendor: SEEDCO	Hours: M-F, 9am-5pm Manager: Karen-Michelle Mirko Vendor: SEEDCO		
(2007) Services (2007)	 Hires: 92 (July – Dec only) Loans Loans Facilitated: 22 Financing Approved: \$1,129,845 	 Hires: 133 (July – Dec only) Loans Loans Facilitated: 38 Financing Approved: \$2,121,640 		
Services Available: Financing Hiring Training Planning Permit Assistance Procurement Assistance Incentives Emergency Assistance Top Seminars: Restaurant Boot Camp Day Care Institute Internet Marketing Essentials Business Basics (English, Spanish) Plan for Success (English, Cantonese) Quickbooks Marketing 101 How & Where to Get Financing (English, Spanish) 	Clients Served 9. New Clients: 1,634 9. Total Clients: 2,377 10. Other 13% 10. Other 13% 11. Financing 15% 12. Other 13% 13. Other 13% 14. Other 13% 15. Other 13% 16. Other 13% 17. Other 13% 18.	<pre>Clients Served 9. Sew Clients: 3,180 3. Total Clients: 4,133 0. Other 15% 15% 15% 16% 16% 16% 16% 16% 16% 16% 16</pre>		

Workforce1 Career Center Profile 2007

Annual Highlights (2007)

The Workforce1 Career Center provides the City's adult workforce and businesses with a full array of employment and hiring services including career advisement, job search counseling, skills training and job placement.

Center Information

168-25 Jamaica Ave, 2nd Fl Jamaica, NY 11432 718.557.6755 p 718.297.6395 f

Hours: M-F 8:30am–5pm Manager: Paula Bailey Vendor: DB Grant Associates Operating Budget: \$2,724,011 Facility Budget: \$579,289 Size: 32,890 sq. ft.

Jobseeker Customers

- Registered Jobseekers¹: 18,218
- Front Door Traffic²: 44,258
 Total Job Placements: 3,620 Annual Placement Growth Rate: 19.35%

Median Wage of Placements: \$10.00

- Community Partners
 - Active Partners³: 12
 - Partner Placements: 467
 - Top High-Performing Partners: Arbor–NY Job Partners, First Baptist Church of Corona, Rockaway Development & Revitalization Corp (RDRC)

Business Customers

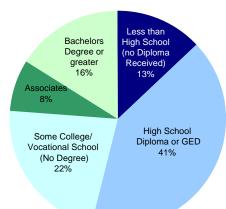
- Target Sectors: Finance & Insurance, Transportation & Warehousing
- Key Accounts: Delta, Astoria Federal, Swissport, Banana Republic, Washington Mutual

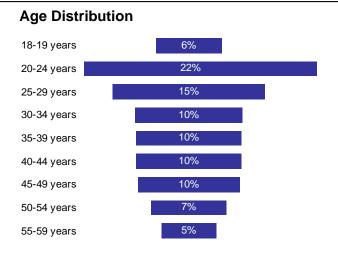
Individual Training Grants (ITG)

- ITG Funds Utilized: \$1,287,324
- ITGs Issued: 523
- ITGs Completed⁴: 334

Demographics

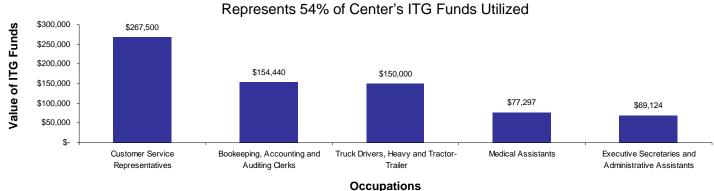
Educational Attainment (18 years+)





Training

Top Five Occupations by ITG Funding



Source: Worksource1, New York City Department of Small Business Services, Division of Workforce Development

¹ "Registered jobseekers" are new customers registering and receiving services at a Career Center for the first time, as well as customers who return for services after three months or more without a service engagement. ² "Errort Door Traffic" is the number of customers registering and receiving services at a Career Center for the first time, as well as customers who return for services after three months or more without a service engagement.

² "Front Door Traffic" is the number of customer visits to the Career Center, including repeat visits by the same customer.
³ Total number of active Partners as indicated on the Master Partner Director, December 2007. Total number of placements made through the partner network represent placements made in CY2007.

⁴Number of ITGs issued and ITGs completed do not represent the same cohort of customers.



NYC BUSINESS

Overview

NYC Business Solutions helps businesses open, grow, and thrive in New York City. NYC Business Solutions Centers are meeting the needs of startup and operating businesses by focusing on **five target objectives**:

- **Financing:** provide technical assistance with credit repair and loan packaging in order to facilitate financing awards
- Hiring: prescreen and refer qualified candidates recruited by the Workforce1 Career Centers in order to meet business staffing needs
- Training: increase the number of businesses receiving training funds in order to upgrade employee skills and improve business operations
- Partnerships: provide businesses with access to services not directly delivered by the Centers (e.g legal assistance, accounting)

Center Information

168-25 Jamaica Ave, 2nd Fl Jamaica, NY 11432 718.557.6772 *Co-located with Queens Workforce1 Career Center*

Hours: M-F, 8:30am-5pm Manager: Pintso Topgay Vendor: DB Grant Associates

Hires & Loans (2007)

• Hires: 397

Loans: Loans Facilitated: 24 Total Financing Approved: \$2,133,000

Seminars (2007)

- Business Basics
- Plan for Success (English & Mandarin)
- Quickbooks (English & Mandarin)
- How and Where to Get Financing
- How to Start Your Own Childcare Business
- How to Start Your Own Hair Salon Business
- Marketing 101
- MWBE Workshops

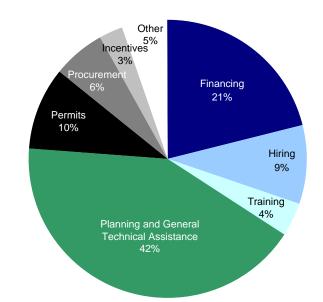
Services

Clients Served

- New Clients: 1,290
- Total Clients: 1,562

Services Available:

- Financing
- Hiring
- Training
- Planning
- Permit Assistance
- Procurement Assistance
- Incentives
- Emergency Assistance





Annual Highlights (2007)

The Workforce1 Career Center provides the City's adult workforce and businesses with a full array of employment and hiring services including career advisement, job search counseling, skills training and job placement.

Center Information

29-10 Thomson Avenue Rm C-400, 4th Floor Long Island City, NY 11101 718.609.2130 p

Hours: M-F, 9am-5pm Manager: Beth Lord Vendor: CUNY LaGuardia Operating Budget: \$1,329,937 Facility Budget: N/A (in-kind donation by CUNY) Size: 4,024 sq. ft.

Jobseeker Customers

- Registered Jobseekers¹: 6,894
- Front Door Traffic²: 15,458
- Total Job Placements: 2.133 Annual Placement Growth Rate: 27.48% Median Wage of Placements: \$8.75

Community Partners³

- Active Partners: 10
- Partner Placements: 298
- **Top High-Performing Partners:** Arbor-NY Job Partners, Goodwill Industries, Home to Work

Business Customers

Target Sectors: Retail, Health Care & Social Assistance

4EW

YORK

FER CENT

Key Accounts: Opinion Access, Sovereign Bank, St. Mary's Children Hospital

Individual Training Grants (ITG)

- ITG Funds Utilized: \$440.506
- ITGs Issued: 178

7%

4%

ITGs Completed⁴: 74

Demographics

Educational Attainment (18 years+)

Age Distribution 18-19 years 11% Less than Bachelors High School Degree or 20-24 years 24% (no Diploma greater Received) 13% 14% 14% 25-29 years Associate 8% 10% 30-34 years 9% 35-39 years Some College/ Vocational School 9% 40-44 years (No Degree) High School Diploma or GED 17% 45-49 years 9% 48%

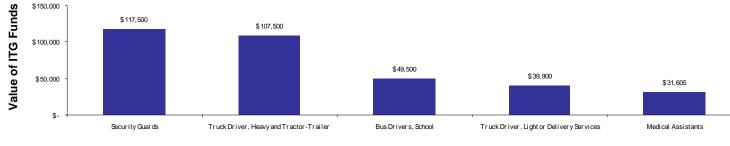
Training

Top Five Occupations by ITG Funding

Represents 79% of Center's ITG Funds Utilized

50-54 years

55-59 years



Occupations

Source: Worksource1, New York City Department of Small Business Services, Division of Workforce Development

"Registered jobseekers" are new customers registering and receiving services at a Career Center for the first time, as well as customers who return for services after three months or more without a service engagement. ² "Fro

² "Front Door Traffic" is the number of customer visits to the Career Center, including repeat visits by the same customer.
³ Total number of active Partners as indicated on the Master Partner Director, December 2007. Total number of placements made through the partner network represent placements made in CY2007.

Number of ITGs issued and ITGs completed do not represent the same cohort of customers

Workforce1 Career Center Profile



Annual Highlights (2007)

The Workforce1 Career Center provides the City's adult workforce and businesses with a full array of employment and hiring services including career advisement, job search counseling, skills training and job placement.

Center Information

60 Bay Street Staten Island, NY 10301 718.285.8388 p 718.981.8724 f

Hours: M-F, 9am-5pm Manager: Robin Johnson Vendor: Arbor E&T Operating Budget: \$834,487 Facility Budget: \$320,000 Size: 8,100 sq. ft.

Jobseeker Customers

- Registered Jobseekers¹: 3,485
- Front Door Traffic²: 13,789
- Job Placements: 1,827 Annual Placement Growth Rate: 7.47% Median Wage of Placements: \$9.00

Community Partners³

- Active Partners: 6
- Partner Placements: 146
- **Top High-Performing Partners: Under Development**

Business Customers

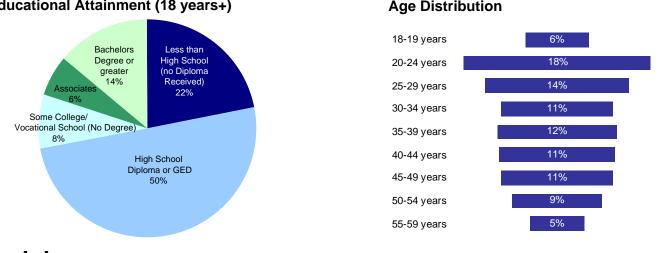
- Target Sectors: Finance & Insurance, Health Care & Social Assistance, Retail
- Key Accounts: Au Bon Pain, **BR** Guest

Individual Training Grants (ITG)

- ITG Funds Utilized: \$625.338
- ITGs Issued: 253
- ITGs Completed⁴: 168

Demographics

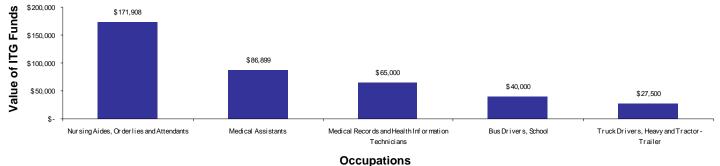
Educational Attainment (18 years+)



Training

Top Five Occupations by ITG Funding

Represents 63% of Center's ITG Funds Utilized



Source: Worksource1, New York City Department of Small Business Services, Division of Workforce Development "Registered jobseekers" are new customers regist15ering and receiving services at a Career Center for the first time, as well as customers who return for services after three months or more without a service engagement

² "Front Door Traffic" is the number of customer visits to the Career Center, including repeat visits by the same customer. ³ Total number of active Partners as indicated on the Master Partner Director, December 2007. Total number of placements made through the partner network represent placements made during CY2007.

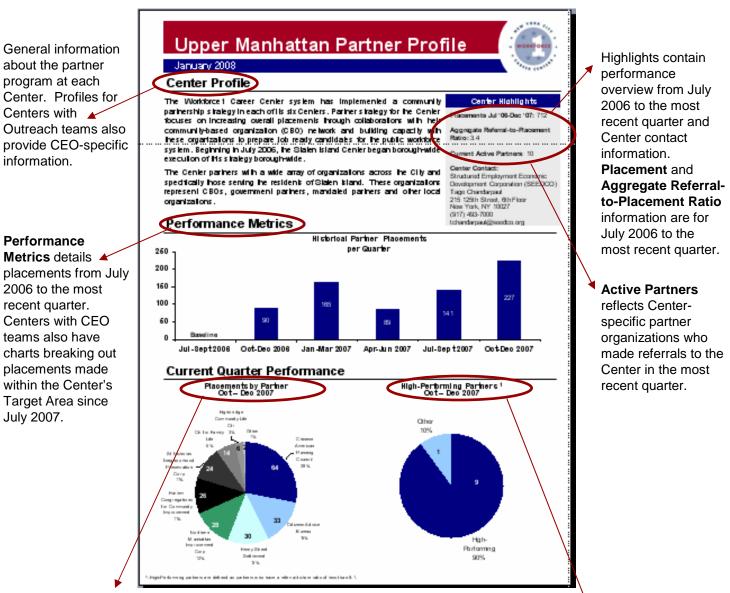
Number of ITGs issued and ITGs completed do not represent the same cohort of custom

Partner Profiles – Methodology

January 2008

Summary

Partner profiles are designed for internal and external use to provide information about the Workforce1 Career Center system's approach to partnering with Community-Based Organizations. These profiles provide an overview of each Center's partner program performance from inception to date, a detailed snapshot of the most recent quarter's performance, and detail about certain partner organizations that the system and each Center has engaged.



Placements by Partner details the number and percentage of placements each partner contributed to the total number of placements from the most recent quarter. The number of partners displayed in the chart varies by Center, depending on the number of partners and overall placements.

High-Performing Partners details the number of partners who have achieved a Referral-to-Placement ratio of 8:1 or less. Beginning in January 2008, the standard for "high-performing" will change to 4:1 to reflect changes in the Strategic Operating Plan.

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Partner Profiles – Methodology

January 2008

Upper Manhattan Partner Profile Partner Organizations Partner Organization Zip Code De cortpilon American Indian Community Provides job readiness, computer skills training and other services tormeet the roods of Native American residents of New York City House Gity Alevanity of Nov-York ----(CUNY) Department of Labor (DDL) Multiple: Provides unemployment services to unemployment assistance recipients Partner NYC Division of Youth and Community Development Provides youth and family programming, including workforce development. Multiple SIGVICES. Human Resource Provides basic educational and skills development in addition to job opportunity. Mandated Administration (HRA) leads to public service recipients Multiple Provides academic and vocational services for individuals 18-24 yrs; trains and Jab Carps Multiple refers job ready candidates for Workforce1 services NY StateDepartment of Through a funding collaboration with the State Department of Education, CUNY 4W Education Multiple provides on-site educational services at the Centers NYC Department of the Aging Provides vacational training workshops, job readness training and other services (DETA) Multiple to adults aged 60+ NYC Housing Authority Multiple Provides job readiness training to residents in public housing Vocational and Educational Services for Individuals with Disabilities (VESID) Multiple Provides vecational rehabilitation and courseling services Partner Organization Zip Code De cortpilon Sattlement house that provides ESL and job readiness training as well as a range Olizons Advice Bureau 10466 of social services. b Provides Fester care provention, family services, and employment services for Center for Family Life 11232 public assistance recipients 热 Chinese American Planning Council Provides comprehensive neighborh cod-based family and social services. Programs for adults include ESL and job readiness training o 10012 ē Harlom Congregations for Coalition of over 90 interfaith organizations devoted to the revitalization of Harlern. Community Improvement 10039 Provides adult basic education, GED and job readness programs forming Highbridge Community Life Provides adult, youth and family services. Programs include adult basic education, GED, ESL and nursers aids training 10462 Center High-Perf Henry Street Settlement 10002 Provides social services and arts programming as well as job readness training Northern Manhattan Provides a range of programs, including adult basic education, pre-GED, GED, 10033 ESL and vocational training Improvement Carp Worksthrough Phipps Housing, a nonprofit provider of alfordable housing, to Phipps Community Development rve Phipps residents and surrounding communities. Provides adult basic 8 Corporation 10480 education, ESL, computer and job readiness training and placement services St Nicholas Neighborhood Provides comprehensive services to the Williamsburg-Greenpoint community Services include GED, ESL and job readness training 11208 Intervation Corp.

YORK

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The City's ten WIAmandated partners are listed with brief descriptions

Select Centerspecific partners that are highperforming. These partners have a referral-toplacement ratio of less than 8:1.

Brooklyn Workforce1 Partner Profile

January 2008

Center Profile

The Workforce1 Career Center system has implemented a community partnership strategy in each of its six Centers. Partner strategy for the Center focuses on increasing overall placements through collaborations with their Community-Based Organization (CBO) network and building capacity with these organizations to prepare job ready candidates for the public workforce system. Beginning in July 2006, the Brooklyn Center began borough-wide execution of this strategy.

In July 2007, the Center expanded its partner work with the addition of an Outreach Team, one of the eight Center for Economic Opportunity (CEO) investments managed by SBS. In addition to its existing borough-wide partner focus, the three-member CEO-funded Outreach team leverages relationships with CBOs in the Bedford-Stuyvesant community of Brooklyn. These teams are intended to be mobile units and provide direct connection to community organizations.

Performance Metrics

Center Highlights

HEW YORK

CEN

Placements Jul '06-Dec '07: 439

Aggregate Referral-to-Placement Ratio: 2:3

Current Active Partners: 41

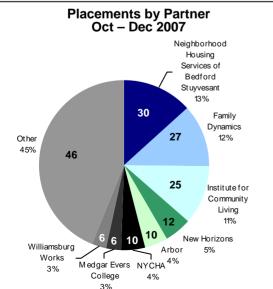
Partners in Target District: 13

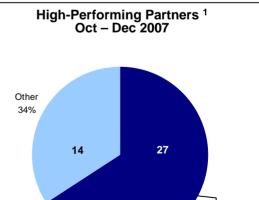
Center Contact:

Goodwill Industries of Greater NY and Northern NJ, Inc. Sharquana Robertson 9 Bond Street, 5th Floor Brooklyn, NY 11201 (718) 246-5219 srobertson@goodwillny.org









High-

Perf orming 66%

1: High-Performing partners are defined as partners who have a referral-to-hire ratio of less than 8:1.



Partner Organizations

	Partner Organization	Zip Code	Description
	American Indian Community House	10004	Provides job readiness, computer skills training and other services to meet the needs of Native American residents of New York City
	City University of New York (CUNY)	Multiple	Educational programs and other vocational training for adults; provides a pipeline of job-ready candidates
ers	Human Resources Administration (HRA)	Multiple	Provides basic educational and skills development in addition to job opportunity leads to public service recipients
Partners	Job Corps	Multiple	Provides academic and vocational services for individuals 16-24 yrs; trains and refers job ready candidates for Workforce1 services
	NY State Department of Education	Multiple	Through a funding collaboration with the State Department of Education, CUNY provides on-site educational services at the Centers
anda	NY State Department of Labor (DOL)	Multiple	Provides unemployment services to unemployment assistance recipients
WIA-Mandated	NYC Department of the Aging (DFTA)	Multiple	Provides vocational training workshops, job readiness training and other services to adults aged 60+
	NYC Division of Youth and Community Development	Multiple	Provides youth and family programming, including workforce development services
	NYC Housing Authority	Multiple	Provides job readiness training to residents in public housing
	Vocational and Educational Services for Individuals with Disabilities (VESID)	Multiple	Provides vocational rehabilitation and counseling services

	Partner Organization	Zip Code	Description
S	Brooklyn Adult Learning Center	11201	Provides free literacy classes for adults
Partners	Brooklyn Navy Yard	11205	Provides pre-employment training
CBO Pa	Bushwick Family Residence	11221	Transitional family shelter that provides residents with job readiness training and other services
	САМВА	11226	Provides adult literacy and job readiness programs
High-Performing	Family Dynamics	11206	Provides family support and youth education programs, including adult education and employment assistance
erfor	Institute for Community Living	11206	Provides vocational and job readiness training to individuals with mental disabilities
gh-Pe	Neighborhood Housing Services of Bedford Stuyvesant	11221	Provides employment assistance to help clients towards the goal of home ownership
	New Horizons	11206	Provides adult basic education, GED and ESL programs
Top	Ridgewood Bushwick Senior Citizen Council	11221	Provides job readiness and ESL training to individuals 60 years and older
	Williamsburg Works	11206	Provides educational programs: GED, ESL and skills training. In addition to social service assistance, work readiness training is offered.

Sources: Master Partner Directory, Organization Websites.

Bronx Workforce1 Partner Profile

January 2008

Center Profile

The Workforce1 Career Center system has implemented a community partnership strategy in each of its six Centers. Partner strategy for the Center focuses on increasing overall placements through collaborations with their Community-Based Organization (CBO) network and building capacity with these organizations to prepare job ready candidates for the public workforce system. Beginning in July 2006, the Bronx Center began borough-wide execution of this strategy.

In July 2007, the Center expanded its partner work with the addition of an Outreach Team, one of the eight Center for Economic Opportunity (CEO) investments managed by SBS. In addition to its existing borough-wide partner focus, the one-member CEO-funded Outreach team leverages relationships with CBOs in the Morrisania, Mott Haven and Port Morris communities of the Bronx. These teams are intended to be mobile units and provide direct connection to community organizations.

Performance Metrics

Center Highlights

REER CEN

Placements Jul '06-Dec '07: 132

Aggregate Referral-to-Placement Ratio: 6.5

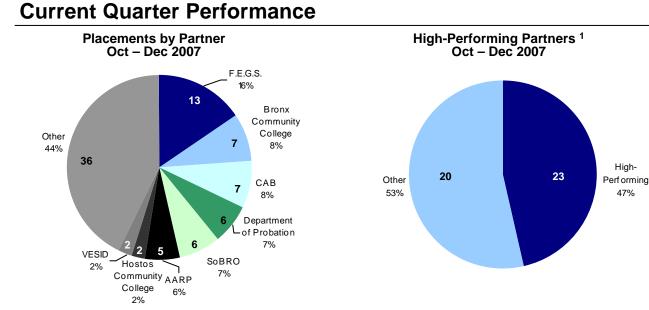
Current Active Partners: 43

Partners in Target District: 16

Center Contact:

Wildcat Service Corporation Gladys Perez 358 E. 149th St Bronx, NY 10455 (718)960-7958 gperez@wildcatatwork.org





1: High-Performing partners are defined as partners who have a referral-to-hire ratio of less than 8:1.



Partner Organizations

	Partner Organization	Zip Code	Description
	American Indian Community House	10004	Provides job readiness, computer skills training and other services to meet the needs of Native American residents of New York City
	City University of New York (CUNY)	Multiple	Educational programs and other vocational training for adults; provides a pipeline of job-ready candidates
ers	Human Resources Administration (HRA)	Multiple	Provides basic educational and skills development in addition to job opportunity leads to public service recipients
Partners	Job Corps	Multiple	Provides academic and vocational services for individuals 16-24 yrs; trains and refers job ready candidates for Workforce1 services
	NY State Department of Education	Multiple	Through a funding collaboration with the State Department of Education, CUNY provides on-site educational services at the Centers
anda	NY State Department of Labor (DOL)	Multiple	Provides unemployment services to unemployment assistance recipients
WIA-Mandated	NYC Department of the Aging (DFTA)	Multiple	Provides vocational training workshops, job readiness training and other services to adults aged 60+
8	NYC Division of Youth and Community Development	Multiple	Provides youth and family programming, including workforce development services
	NYC Housing Authority	Multiple	Provides job readiness training to residents in public housing
	Vocational and Educational Services for Individuals with Disabilities (VESID)	Multiple	Provides vocational rehabilitation and counseling services

Top High-Performing CBO Partners

Partner Organization	Zip Code	Description
AARP (American Association of Retired Persons)	10455	Serves people who are 50 years and older; provides services for members that are looking for part-time and full time employment
Bronx Community College	10453	Provides adult vocational training, ESL, healthcare technology training, building trades, and professional development
Citizens Advice Bureau	10455	Settlement house that provides ESL and job readiness training as well as a range of social services
Department of Probation	10451	Back-to-Work program for people on probation that provides job readiness training in collaboration with Wildcat programs
F.E.G.S.	10455	Provides Back-to-Work programming, job readiness training, services for the deaf, residential services for individuals with mental illness, and counseling services
Hostos Community College	10451	Provides adult basic education, GED, ESL, reading, math and reading in Spanish, and adult vocational training
SoBRO (South Bronx Overall Economic Development Corporation)	10455	Provides ESL, GED, civic and computer literacy courses, vocational training and certification in high-growth industries, as well as job placement services

LaGuardia Partner Profile



January 2008

Center Profile

The Workforce1 Career Center system has implemented a community partnership strategy in each of its six Centers. Partner strategy for the Center focuses on increasing overall placements through collaborations with their Community-Based Organization (CBO) network and building capacity with these organizations to prepare job ready candidates for the public workforce system. Beginning in July 2006, the LaGuardia Center began borough-wide execution of this strategy.

As of April 2008 the Center will expand its partner work with the addition of an Outreach Team, one of the eight Center for Economic Opportunity (CEO) investments managed by SBS. In addition to its existing borough-wide partner focus, the two-member CEO-funded Outreach team will leverage relationships with CBOs in the Long Island City & Astoria, and Corona & Woodside communities in Queens, and the Greenpoint neighborhood of Brooklyn. These teams are intended to be mobile units and provide direct connection to community organizations.

Performance Metrics

Center Highlights

Placements Jul '06-Dec '07: 308

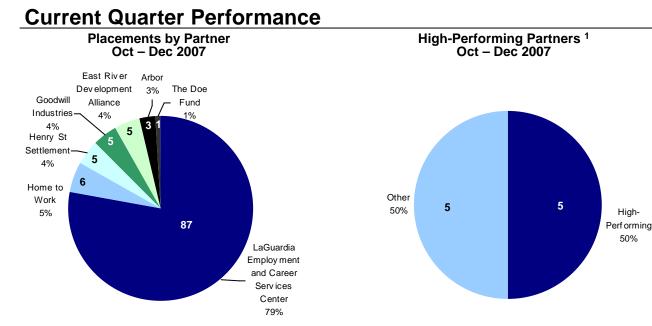
Aggregate Referral-to-Placement Ratio: 4.9

Current Active Partners: 10

Center Contact:

LaGuardia Community College Beth Lord 29-10 Thomson Avenue Room C-400, 4th Floor Long Island City, NY 11101 (718) 609-2115 blord@lagcc.cuny.edu





1: High-Performing partners are defined as partners who have a referral-to-hire ratio of less than 8:1.

Workforce1 Partner Profile



Partner Organizations

	Partner Organization	Zip Code	Description
	American Indian Community House	10004	Provides job readiness, computer skills training and other services to meet the needs of Native American residents of New York City
	City University of New York (CUNY)	Multiple	Educational programs and other vocational training for adults; provides a pipeline of job-ready candidates
ers	Human Resources Administration (HRA)	Multiple	Provides basic educational and skills development in addition to job opportunity leads to public service recipients
Partners	Job Corps	Multiple	Provides academic and vocational services for individuals 16-24 yrs; trains and refers job ready candidates for Workforce1 services
	NY State Department of Education	Multiple	Through a funding collaboration with the State Department of Education, CUNY provides on-site educational services at the Centers
anda	NY State Department of Labor (DOL)	Multiple	Provides unemployment services to unemployment assistance recipients
WIA-Mandated	NYC Department of the Aging (DFTA)	Multiple	Provides vocational training workshops, job readiness training and other services to adults aged 60+
8	NYC Division of Youth and Community Development	Multiple	Provides youth and family programming, including workforce development services
	NYC Housing Authority	Multiple	Provides job readiness training to residents in public housing
	Vocational and Educational Services for Individuals with Disabilities (VESID)	Multiple	Provides vocational rehabilitation and counseling services

Top High-Performing CBO Partners

	Partner Organization	Zip Code	Description
	Arbor - New York Job Partners	11201	Serves low income and dislocated jobseekers. Provides job placement, internship assistance, and upgrade training for individuals looking to increase their incomes.
	Borden Avenue Veterans Residence	11101	Provides pre-employment and post-employment services, individual counseling, financial management, and housing and relocation assistance
	East River Development Alliance	11101	Provides GED, ESL, computer literacy classes, job readiness training, free tax preparation, and pre-screening for various services
))	Goodwill Industries	11101	Provides training for jobs in IT, healthcare, retail, food services, banking, and manufacturing in addition to job readiness training
	Henry Street Settlement	10002	Provides social services and arts programming as well as job readiness training
	Home to Work	11101	CUNY program for homemakers who are re-entering the workforce
2	Hotel Teach	11101	A CUNY program offered at LaGuardia Community College to train immigrant adults for jobs in the hospitality industry
	LaGuardia Employment and Career Services Center	11101	Serves the student population at CUNY LaGuardia. Provides job readiness training and employment assistance, including resume and interview workshops and job fairs
	The Doe Fund	10039	Serves the homeless population and individuals with histories of incarceration and job abuse. Provides job readiness training and placement assistance.

Queens Workforce1 Partner Profile

January 2008

Center Profile

The Workforce1 Career Center system has implemented a community partnership strategy in each of its six Centers. Partner strategy for the Center focuses on increasing overall placements through collaborations with their Community-Based Organization (CBO) network and building capacity with these organizations to prepare job ready candidates for the public workforce system. Beginning in July 2006, the Queens Center began borough-wide execution of this strategy.

In July 2007, the Center expanded its partner work with the addition of an Outreach Team, one of the eight Center for Economic Opportunity (CEO) investments managed by SBS. In addition to its existing borough-wide partner focus, the three-member CEO-funded Outreach team leverages relationships with CBOs in the Jamaica, Queens community. These teams are intended to be mobile units and provide direct connection to community organizations.

Center Highlights

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Placements Jul '06-Dec '07: 491

Aggregate Referral-to-Placement Ratio: 4.4

Current Active Partners: 12

Partners in Target District: 2

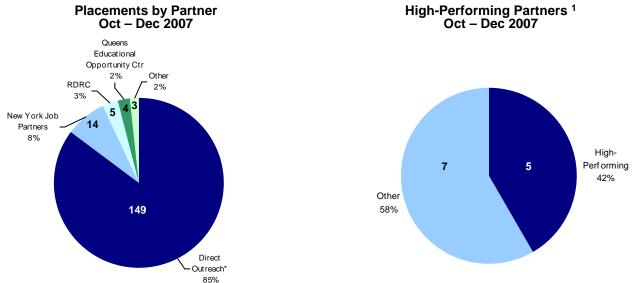
Center Contact:

Grant Associates Martin D'Andrade 168-25 Jamaica Avenue, 2nd Floor Jamaica, NY 11432 (718) 577-2157 mdandrade@grantassociatesinc.com

Performance Metrics







¹ High-Performing partners are defined as partners who have a referral-to-hire ratio of less than 8:1.

* "Direct Outreach" refers to the effort at the Queens Center to target customers through a targeted marketing campaign, outreach incentives and advertising.



Partner Organizations

	Partner Organization	Zip Code	Description
	American Indian Community House	10004	Provides job readiness, computer skills training and other services to meet the needs of Native American residents of New York City
	City University of New York (CUNY)	Multiple	Educational programs and other vocational training for adults; provides a pipeline of job-ready candidates
0	Human Resources Administration (HRA)	Multiple	Provides basic educational and skills development in addition to job opportunity leads to public service recipients
	Job Corps	Multiple	Provides academic and vocational services for individuals 16-24 yrs; trains and refers job ready candidates for Workforce1 services
	NY State Department of Education	Multiple	Through a funding collaboration with the State Department of Education, CUNY provides on-site educational services at the Centers
מווממ	NY State Department of Labor (DOL)	Multiple	Provides unemployment services to unemployment assistance recipients
	NYC Department of the Aging (DFTA)	Multiple	Provides vocational training workshops, job readiness training and other services to adults aged 60+
	NYC Division of Youth and Community Development	Multiple	Provides youth and family programming, including workforce development services
	NYC Housing Authority	Multiple	Provides job readiness training to residents in public housing
	Vocational and Educational Services for Individuals with Disabilities (VESID)	Multiple	Provides vocational rehabilitation and counseling services

WIA-Mandated Partners

Ton High-Performing CBO

ົ	Partner Organization	Zip Code	Description
ning CBO	Arbor - New York Job Partners	11201	Serves low income and dislocated workers. Provides job placement assistance and develops internships with private employers leading to permanent employment. Also provides upgrade training for individuals in low wage or part time employment looking to increase their incomes
rtorn :ners	First Baptist Church of Corona	11368	Provides support services to individuals in the community
High-Per Parti	Jamaica Service Program for Older Adults (JSPOA)	11432	Provides career services and employment training to individuals 55 years and older; transportation services and social services available
Тор Н	Rockaway Development & Revitalization Corp. (RDRC)	11691	Provides job placement assistance and numerous training programs, including GED, training in culinary arts, home healthcare, retail sales/customer service, computer training / Web design, micro-enterprise skills, home-based childcare provision, and taxi driving

Staten Island Partner Profile



January 2008

Center Profile

The Workforce1 Career Center system has implemented a community partnership strategy in each of its six Centers. Partner strategy for the Center focuses on increasing overall placements through collaborations with their Community-Based Organization (CBO) network and building capacity with these organizations to prepare job ready candidates for the public workforce system. Beginning in July 2006, the Staten Island Center began execution of this strategy.

The Center partners with a wide array of organizations across the City and specifically those serving the residents of Staten Island. These organizations represent CBOs, government partners, mandated partners and other local organizations.

Center Highlights

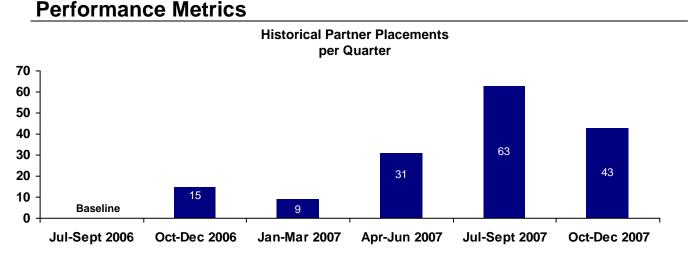
Placements Jul '06-Dec '07: 161

Aggregate Referral-to-Placement Ratio: 3.8

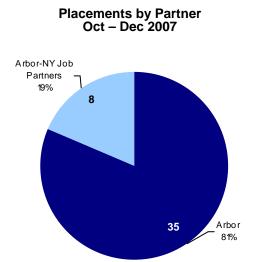
Current Active Partners: 6

Center Contact:

Arbor Education & Training Robin Johnson 60 Bay Street Staten Island, NY 10301 (718) 285-8388 rjohnson@arbornyc.org



Current Quarter Performance



High-Perf orming

High-Performing Partners¹

Oct – Dec 2007



1: High-Performing partners are defined as partners who have a referral-to-hire ratio of less than 8:1.



Partner Organizations

	Partner Organization	Zip Code	Description
	American Indian Community House	10004	Provides job readiness, computer skills training and other services to meet the needs of Native American residents of New York City
	City University of New York (CUNY)	Multiple	Educational programs and other vocational training for adults; provides a pipeline of job-ready candidates
ers	Human Resources Administration (HRA)	Multiple	Provides basic educational and skills development in addition to job opportunity leads to public service recipients
Partners	Job Corps	Multiple	Provides academic and vocational services for individuals 16-24 yrs; trains and refers job ready candidates for Workforce1 services
	NY State Department of Education	Multiple	Through a funding collaboration with the State Department of Education, CUNY provides on-site educational services at the Centers
anda	NY State Department of Labor (DOL)	Multiple	Provides unemployment services to unemployment assistance recipients
WIA-Mandated	NYC Department of the Aging (DFTA)	Multiple	Provides vocational training workshops, job readiness training and other services to adults aged 60+
8	NYC Division of Youth and Community Development	Multiple	Provides youth and family programming, including workforce development services
	NYC Housing Authority	Multiple	Provides job readiness training to residents in public housing
	Vocational and Educational Services for Individuals with Disabilities (VESID)	Multiple	Provides vocational rehabilitation and counseling services

Note: High-performing partners were under development for the October to December 2007 period.

Upper Manhattan Partner Profile



January 2008

Center Profile

The Workforce1 Career Center system has implemented a community partnership strategy in each of its six Centers. Partner strategy for the Center focuses on increasing overall placements through collaborations with their Community-Based Organization (CBO) network and building capacity with these organizations to prepare job ready candidates for the public workforce system. Beginning in July 2006, the Upper Manhattan Center began execution of this strategy.

The Center partners with a wide array of organizations across the City and specifically those serving the residents of Upper Manhattan. These organizations represent CBOs, government partners, mandated partners and other local organizations.

Center Highlights

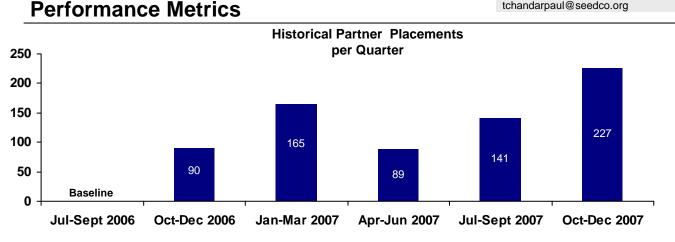
Placements Jul '06-Dec '07: 712

Aggregate Referral-to-Placement Ratio: 3.4

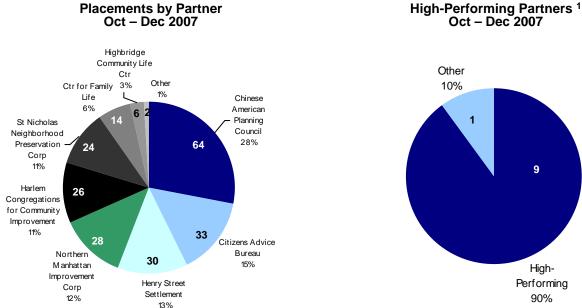
Current Active Partners: 10

Center Contact:

Structured Employment Economic Development Corporation (SEEDCO) Tage Chandarpaul 215 125th Street, 6th Floor New York, NY 10027 (917) 493-7000 tchandarpaul@seedco.org



Current Quarter Performance



1: High-Performing partners are defined as partners who have a referral-to-hire ratio of less than 8:1.

Upper Manhattan Partner Profile



Partner Organizations

	Partner Organization	Zip Code	Description
	American Indian Community House	10004	Provides job readiness, computer skills training and other services to meet the needs of Native American residents of New York City
	City University of New York (CUNY)	Multiple	Educational programs and other vocational training for adults; provides a pipeline of job-ready candidates
2	Human Resources Administration (HRA)	Multiple	Provides basic educational and skills development in addition to job opportunity leads to public service recipients
	Job Corps	Multiple	Provides academic and vocational services for individuals 16-24 yrs; trains and refers job ready candidates for Workforce1 services
	NY State Department of Education	Multiple	Through a funding collaboration with the State Department of Education, CUNY provides on-site educational services at the Centers
	NY State Department of Labor (DOL)	Multiple	Provides unemployment services to unemployment assistance recipients
	NYC Department of the Aging (DFTA)	Multiple	Provides vocational training workshops, job readiness training and other services to adults aged 60+
	NYC Division of Youth and Community Development	Multiple	Provides youth and family programming, including workforce development services
	NYC Housing Authority	Multiple	Provides job readiness training to residents in public housing
	Vocational and Educational Services for Individuals with Disabilities (VESID)	Multiple	Provides vocational rehabilitation and counseling services

	Partner Organization	Zip Code	Description
Top High-Performing CBO Partners	Citizens Advice Bureau	10455	Settlement house that provides ESL and job readiness training as well as a range of social services
	Center for Family Life	11232	Provides foster care prevention, family services, and employment services for public assistance recipients
	Chinese American Planning Council	10012	Provides comprehensive neighborhood-based family and social services. Programs for adults include ESL and job readiness training
	Harlem Congregations for Community Improvement	10039	Coalition of over 90 interfaith organizations devoted to the revitalization of Harlem. Provides adult basic education, GED and job readiness programs
	Highbridge Community Life Center	10452	Provides adult, youth and family services. Programs include adult basic education, GED, ESL and nurse's aide training
	Henry Street Settlement	10002	Provides social services and arts programming as well as job readiness training
	Northern Manhattan Improvement Corp	10033	Provides a range of programs, including adult basic education, pre-GED, GED, ESL and vocational training
	Phipps Community Development Corporation	10460	Works through Phipps Housing, a nonprofit provider of affordable housing, to serve Phipps residents and surrounding communities. Provides adult basic education, ESL, computer and job readiness training and placement services
	St Nicholas Neighborhood Preservation Corp	11206	Provides comprehensive services to the Williamsburg-Greenpoint community. Services include GED, ESL and job readiness training